



**SAGSE Gaming & Amusement Buenos Aires 2011**  
**Centro Costa Salguero – Buenos Aires - Argentina**  
**November 9 – 11, 2011**

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**Instruction Letter**

This Instruction Letter contains a list of the services we provide for the international transport and customs clearance of goods to be exhibited, and its moving within the show floor. It also includes all necessary information about dates, documentation, general procedures and regulations stated by Argentine Authorities.

The following pages list important information regarding shipping documents, deadlines and fees, among others. **PLEASE READ CAREFULLY.**

**OUR SERVICES**

- International transport.
- Preparation of Import Declaration (temporary and/or permanent).
- Obtainment of temporary imports guarantees (customs requirement).
- Payment of applicable fees and charges at port or airport.
- Payment of storage, import duties, taxes and custom charges.
- Inland freight from port/airport to the In Bond Warehouse and then to the show's venue.
- Hiring of security guard and insurance.
- Loading / Unloading goods at the show floor.
- Delivery at the booth.
- Inland freight, loading, unloading and storage of empty crates.
- Transportation from the venue to the warehouse after the show's closure.
- Re exportation and/or domain transfer (when applicable).

- Goods transportation within the show floor (unpacking, assembling, dismantling and repacking staff, supply of forklifts and cranes).

#### **ARRIVAL DEADLINES**

| <b>TYPE OF TRANSPORTATION</b> | <b>PORT</b>        | <b>DEADLINE</b>  |
|-------------------------------|--------------------|------------------|
| SEA FREIGHT                   | BUENOS AIRES       | OCTOBER 23, 2011 |
| AIR FREIGHT                   | BUENOS AIRES, EZE. | OCTOBER 31, 2011 |

#### **Please note:**

- Any cargoes arriving after the above mentioned deadlines may require special attention in order to expedite customs formalities and ensure prompt delivery to the show site. In this instance, they will be subject to additional charges.
- ASAP will not be responsible for late arrivals to the show floor or even lack of delivery should the cargo miss the abovementioned deadlines.

#### **DOCUMENT DEADLINES**

- For sea freight shipments, original documents must be in Buenos Aires at least 5 working days prior to cargo arrival.
- For air shipments, original documents must be attached to the AWB.
- For land shipments, original documents must be sent together with the cargo.
- In all cases, copies of the documents must be sent to ASAP by fax or e-mail within the time limit of 24 hours after the shipment.

## MARKS & NUMBERS

All cases, crates, cartons and/or packages must be clearly marked on at least one side and the top, showing the following information:

- SAGSE Buenos Aires 2011**
- Centro Costa Salguero – Buenos Aires – Argentina.**
- Exhibitor's Name.
- Booth Number.
- Dimensions in centimeters.
- Crate/Case number (e.g.: 1/5).
- B/L or AWB number.
- Gross Weight – Net Weight, in kilos

### **IMPORTANT:**

- Please make sure all cases are packed securely in crates, cases and/or boxes suitable for international transport, local trucking companies, and the on-site drayage contractor's proper handling.
- A safe packaging is essential to assure a safe delivery of goods at the booth.
- If goods are to be repacked after the show, we recommend avoiding carton reuse.
- Should the crates be locked with padlocks, exhibitors are strongly advised to send ASAP the keys and/or combination numbers so that they can be opened for customs verification.
- Provide special inscriptions on the crates (e.g.: arrows, fragile, do not pile, etc.) when necessary.
- Wooden crates and wooden mounting items should be clearly stated in the transport document (B/L or AWB). Solid wood packing material is subject to wood treatment standards for pest control as per Argentina's *Resolución General 19/2002* in accordance with United Nations Resolution NIMF N° 15. Lack of compliance may result in delays, additional costs, and possible denial of entry, as well as penalties.

## INSURANCE

- It is the exhibitors' responsibility to secure insurance coverage for their goods throughout the entire shipping process, beginning at the point of departure, during the exhibition, until return to the ultimate consignee.
- A copy of the insurance policy should be attached to the shipping documents.
- At the exhibitor's request, ASAP may hire such required insurance, with charges on the exhibitor.

## DOCUMENTS REQUIRED

### PRO – FORMA INVOICE (Form I)

- Due to customs requirements, a Pro – Forma Invoice (not Commercial Invoice) will be needed to clear the goods. **Attached as Form I you will find a Pro – Forma Invoice sample.**
- It must show both unit and total price (per item), in US Dollars, and Harmonized Code (customs classification), per item. It has to be numbered and issued either in Spanish or English.
- Goods imported are required to be marked with their country of origin. In particular, any items that will be given away or sold in Argentina must be marked permanently and legibly in Spanish with their country of origin. Country of origin is the country of actual production, manufacture, or growth.
- Must be addressed to:

***ASAP Comercio Exterior S.A.***  
***Rocha 935 C1166AFA – Buenos Aires – Argentina***  
***Phone: (54-11) 4301-5990***  
***Fax: (54-11) 4301-5933***  
***Exhibitor's Name:.....***  
***Booth Number:.....***

- It must contain the following information:

***GOODS TO BE EXHIBITED AT “SAGSE BUENOS AIRES 2011” AT  
“CENTRO COSTA SALGUERO”, NOVEMBER 9 – 11, 2011***

## TRANSPORTATION DOCUMENTS

**B/L and/or AWB must be issued as follows:**

- Shipper: Exhibitor or its freight forwarder / Address.
- Consignee: ASAP Comercio Exterior S.A.  
Rocha 935 C1166AFA – Buenos Aires – Argentina  
Ph.: (54-11) 4301-5990  
Fax: (54-11) 4301-5933
- Notify: ASAP Comercio Exterior S.A.  
Ph.: (54-11) 4301-5990  
Fax: (54-11) 4301-5933
  
- **Note: GOODS TO BE EXHIBITED AT “SAGSE BUENOS AIRES 2011” AT “CENTRO COSTA SALGUERO”, NOVEMBER 9 – 11, 2011**
- All sea cargoes must be shipped to Buenos Aires’ port. All air cargoes must be shipped to Ezeiza (Buenos Aires) Airport. Any other port or airport will not be accepted.
- The AWB or B/L must clearly show the total amount of freight charges. The term “As Agreed” is not allowed.
- All freight charges must be **PREPAID**.
- Permanent Imports and Temporary Imports must be shipped with different sets of shipping documents.
- Beverages and edibles’ shipping is **banned**.
- It is highly recommended to avoid consolidated shipments. **It should be noted** that if the exhibitor chooses such shipment, our company will not be responsible for any delay deriving from consolidation procedures.

## PACKING LIST

Packing list must show every single item included in the invoice, with the information as follows:

- ☐ Number of Crate/Case (i.e.: 1/5).
- ☐ Gross Weight – Net Weight, in kilos.
- ☐ Dimension in centimeters.
- ☐ Contents of the Crate/Case.

**Please note: Under no circumstances should the packing list be attached to cargo.**

## MERCHANDISE INFORMATION

Along with the shipping documents, shipper must send brochures, catalogues, pictures, etc. in order to proceed with the proper classification of goods. In most cases, such information must be sent in advance to ASAP, either by fax or e-mail.

## TEMPORARY IMPORT GUARANTEE

It is custom's requirement to present a guarantee covering all the import duties and taxes applicable to permanent imports. ASAP will provide such guarantee with charges on the exhibitor.

## EMPTY PACKAGE STORAGE

Take into consideration the fact that even though the show's organizer usually provides with empty package storage room, it may not be enough.

So per your request, our firm can take care of empty crates or cases during the show. The service includes pick up, inland freight from the show floor to the warehouse and from the warehouse to the show floor, storage and loading / unloading. At exhibitor's request, ASAP will include this service in the main quotation.

## PAYMENT INSTRUCTIONS

The total amount of our quotation must be credited to ASAP's account before cargo's arrival. Payment should be wire transferred to the account to be informed by ASAP.

**No checks of any kind will be accepted.**

Phone: (+54-11) 4301-5990 – Fax: (+54-11) 4301-5933  
E-mail: [cgalanza@asapce.com](mailto:cgalanza@asapce.com) – [gaming@asapce.com](mailto:gaming@asapce.com) – [www.asapce.com](http://www.asapce.com)

## SECURITY GUARD

Depending on the value and type of merchandise, Security Guard will be hired in order to escort the goods from the port terminal or airport to its final destination. In the case of temporary imports, both security service and inland transport insurance is mandatory.

## GOODS HANDLING

ASAP has been appointed official logistic operator for all merchandise handling within the show floor. Our services in this area include, among others:

- Cranes and forklifts supply.
- Packing and unpacking staff.
- Assembling and dismantling support staff.

**Should you need this service or any other, all requests must be received by ASAP 24 hours in advance of date request.**

## IMPORTANT (Form II)

Once the goods are delivered at the exhibitor's booth, **ASAP is no longer responsible for the cargo**, until the show's closure when the exhibits are removed from the booth. Exhibitors are advised to have a firm's representative at the show floor in order to receive the goods before the show's opening, and to remain with the goods until they are removed by ASAP.

**In order to coordinate reception of the merchandise, please complete Form II attached hereto.**

## GENERAL INFORMATION

- Printed material, giveaways, gifts, and any other promotional materials, are subject to import duties. Please be aware of the high cost this kind of imports involves in Argentina.
- All items included in the shipment must be declared on the shipping documents. Should you omit such information, you will be incurring in extra charges. There may not be a strict relation between the amount to be paid and the cost of the goods.

## **RESTRICTED ITEMS**

Many products are subject to additional controls by Argentina's governmental agencies. Hence many items may require additional documentation, clearances, permits or licenses before admission.

**Do not hesitate to contact us should you deem necessary any further information regarding this or any other matters.**

## DISPOSITION OF GOODS (Form III)


- Once the show is over, the good/goods may:
  - Nationalized
  - Returned
  - Re-exported to other destinations.
  
- If any of the goods are to be sold in Argentina, the exhibitor should consider all duties, taxes, fees and certifications necessary to nationalize them. Do not hesitate to contact us should you require more information.
  
- Temporary imports for this show will be allowed to stay in Argentina for the time limit stipulated by customs, which usually is 60 days. Upon expiration of this term, goods must be returned, shipped to other destinations or nationalized (conversion of temporary imports to permanent).
  
- Please consider that Customs may deny such conversion of temporary imports to permanent at its sole discretion.
  
- Usually, re-exportation of the goods takes no less than 3 weeks. Should the cargo need to leave Buenos Aires sooner than that, please let us know in advance.
  
- Also, take into consideration that exhibitors should provide ASAP with precise instructions about the returning transportation of goods. If the carrier is hired by the customer, all the information about the carrier's representative in Buenos Aires (company name, address, phone & fax numbers, e-mail, and contact) should be provided to ASAP.
  
- In order to avoid extra charges, and loss of time, please read carefully and complete the attached **Form III** and submit it to our representatives prior to the show's closure.


**NOTE:** If there are no written instructions on the part of the concerned party, the cargo will be re- exported, with charges on the exhibitor.


## COMMUNICATIONS

Communication is the key to success. Therefore, we strongly recommend that, should you have any doubts, questions or request any further information, you contact us at anytime. We will be pleased to answer all your questions.


### ASAP


 Offices and Warehouse: Rocha 935 – C1166AFA – Buenos Aires – Argentina

 Phone: (+54-11) 4301-5990

 Fax: (+54-11) 4301-5933

✉ Shows Division Manager: Cristian Galarza

 Mobile phone from abroad: (+54-9-11) 5308-6681

 Mobile phone in Buenos Aires: (15) 5308-6681

✉ E-mail: [cgalarza@asapce.com](mailto:cgalarza@asapce.com)  
[gaming@asapce.com](mailto:gaming@asapce.com)

**Have a successful show!!!**



|  |
|--|
| Name of Event:<br>Dates:<br>Location:<br>City & Country: |
|--|

**PRO FORMA INVOICE/PACKING LIST**

|          |            |                 |                |
|----------|------------|-----------------|----------------|
| Shipper: | Consignee: | Invoice No.:    | Page #: 1 of 1 |
| ID TAX # | Incoterm:  | Exhibitor Name  |                |
|          |            | Booth No.:      |                |
|          |            | Type of Entry:  |                |
|          |            | Pieces:         |                |
|          |            | Weight (kilos): |                |

| PIECE NO. | ITEM NO | QTY | Detailed Description of Contents, including harmonized code | Weight (Kgs) | Dims (cms)<br>L x W x H |  |  | CBM (M3) | Condition | Country of origin | Value per Item (USD) | Total Value (USD) |
|-----------|---------|-----|---|--------------|-------------------------|--|--|----------|-----------|-------------------|----------------------|-------------------|
|           |         |     |   |              |                         |  |  |          |           |                   |                      |                   |

Total USD: \$ -

Signature: \_\_\_\_\_

Name/Title: \_\_\_\_\_

Date: \_\_\_\_\_

Phone: (+54-11) 4301-5990 – Fax: (+54-11) 4301-5933  
 E-mail: cgalarza@asapce.com – gaming@asapce.com – www.asapce.com

Please read carefully and complete the following Form and submit it to our representatives prior to the show's opening.

### General Information

|                |                                |
|----------------|--------------------------------|
| Show Name      | <b>SAGSE Buenos Aires 2011</b> |
| Show Dates     | <b>November 9 – 11, 2011</b>   |
| Exhibitor Name |                                |
| Booth Number   |                                |

### On - Site Representative Information

|                                      |  |
|--------------------------------------|--|
| Exhibitor's Representative           |  |
| Position                             |  |
| Phone Number                         |  |
| Mobile Phone Number                  |  |
| Hotel                                |  |
| Email Address                        |  |
| Web Address                          |  |
| Date & Time of Delivery at Show Site |  |

## FORM III

Please read carefully and complete the following Form and submit it to our representatives prior to the show's closing.

### General Information

|                |                                |
|----------------|--------------------------------|
| Show Name      | <b>SAGSE Buenos Aires 2011</b> |
| Show Dates     | <b>November 9 – 11, 2011</b>   |
| Exhibitor Name |                                |
| Booth Number   |                                |

### Return Instructions

|                                     |  |
|-------------------------------------|--|
| Company Name                        |  |
| Destination of Freight              |  |
| Delivery Address                    |  |
| Attention to                        |  |
| Final Arrival Air or Ocean Port     |  |
| Date Required at Final Arrival Port |  |

### Method of Return Transport (Please select one)

|           |  |
|-----------|--|
| Air       |  |
| Ocean FCL |  |
| Ocean LCL |  |
| Truck     |  |

### Consignment Instructions for AWB or B/L

|           |  |
|-----------|--|
| Consignee |  |
| NOA       |  |